Document: MSMEEWG 39-033 Draft: **FIRST** Date: 23 July 2019 Source: ABAC Chile Meeting: Hangzhou, China

Meeting Document Summary Sheet

Document Title:

Update on the launch and implementation of the ABAC Monde B2B Marketplace

Purpose:

Presentation of ABAC Monde B2B Marketplace

Issue:

Supporting MSMEs & Entrepreneurs with technology to export/import products and services

Background:

Following on from our presentation on the ABAC Monde B2B Marketplace during ABAC's meeting in Atlanta, a number of outstanding developments have helped to move this ABAC Chile/ABAC Brunei initiative forward.

Firstly, within the area of the Pacific Alliance, Chile, Peru and Colombia already have in place the ABAC mondeB2b Marketplace. In Chile, the Chamber of Commerce of Santiago, the largest of its kind in Chile, has accepted to host the ABAC Monde B2B Marketplace, so the installation process of the platform has begun already and is making good progress. The Chamber's job strongly focuses on MSME's and benefits from a comprehensive network of agreements with a number of similar institutions throughout Chile. Additionally, the Chamber of Commerce of Valparaíso, the second largest chamber of commerce in Chile, has also got on board and is setting up the platform. The combined scope of these two commerce organizations assures the ABAC Monde B2B Marketplace will be reaching out to a significant portion of Chile's MSME's from phase 1 of the project. In Colombia, the Chamber of Commerce of Bogota (Colombia) has already begun the same process and in Peru, the Chamber of Commerce of Lima.

Secondly, regarding the BIMP- EAGA area, different chambers of commerce in Indonesia, Brunei, Malaysia and Philippines are hosting ABAC Monde B2B Marketplace. In order to better coordinate their implementation, Monde B2B has opened offices in place in Indonesia, Brunei, and the Philippines.

Lastly, a number of local MSMEs of Chile, Peru, Brunei, Indonesia, and the Philippines are already marketing a variety of products on the ABAC Monde B2B Marketplace.

The ABAC Monde B2B Marketplace is a key deliverable that will connect exporters, importers and business partners from the Asia-Pacific region through a platform that ensures secured transactions with validated businesses, allowing MSMEEs to internationalize in a safe way.

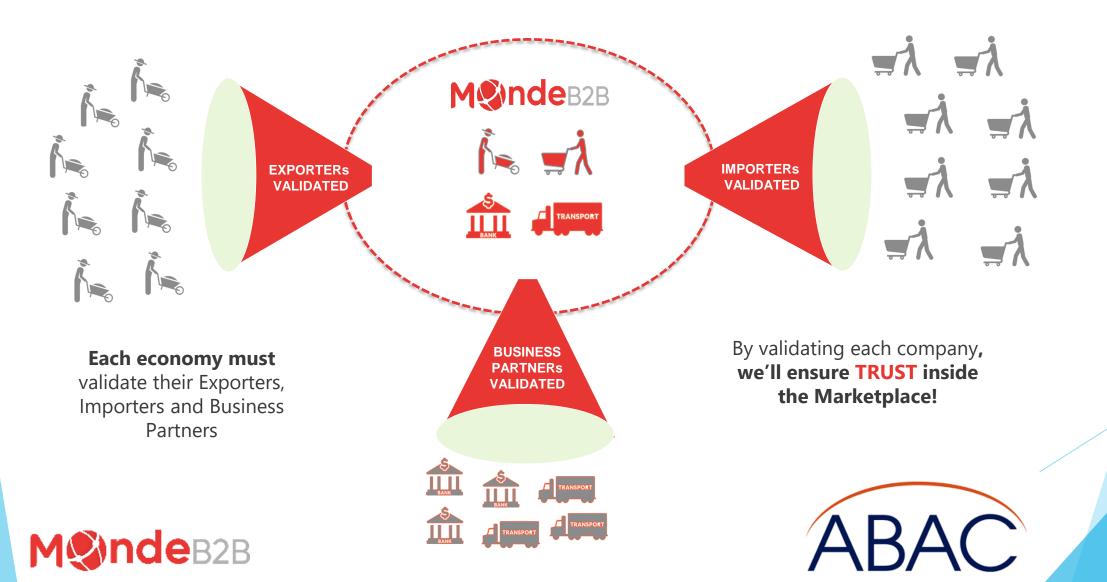
Proposal / Recommendations:

- Exploring other APEC economies' interest in participating on the marketplace.
- Inviting ABAC members to promote the marketplace among their economy's MSMEEs.

Connect MSMEs from all APEC Economies via **MONDE2B2B**, the Secured Global B2B Marketplace



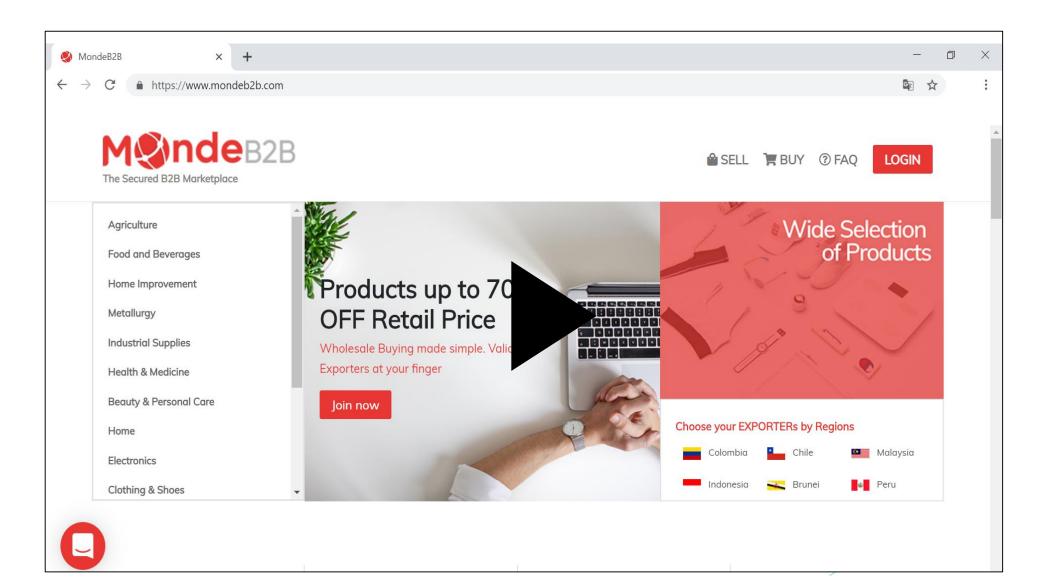
Every company will be validated by the Organizations that hosts the MondeB2B Marketplace







MondeB2B Platform, how does it work for an Exporter?



Brand inside Monde B2B





Brand inside MondeB2B

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Indonesia



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Bockwurst Bockwurst Bockwurst Original Blackpepper Cheese



Beef Beef Sausage Sausage



Beef Sausage Indonesian Flavors

Beef Bockwurst Premium







Pandan

Chocolate



Strawberry

Chicken Processing





Chicken Shumai

Crispy Chicken Burger



Beef Meatball

Wings



Chicken Bratwurst

Beef Portion Cut



Beef



Beef Rendang



Beef

Red Bean



Coffee



Choco Hazelnut



Salted Egg

Brand inside MondeB2B



Philippines





Wiraccocha del Perui appreciate the dedication and ancestral knowledge of communities for organic food production and conservation of biodiversity.



Therefore, we work closely with small farmers in several communities under social and environmental principles, ensuring the production of organic food and contributing to sustainable and inclusive development.





